



MISSOULA COUNTY, MONTANA

DISCUSSION WITH ANDY NELSON, SECURITY SYSTEMS ADMIN

● Pine Cove collaborated with Missoula County to furnish security equipment for their municipal needs. Working hand-in-hand with Andy Nelson and key stakeholders in Missoula County, Pine Cove facilitated cloud security solutions for the health department, sheriff's office, public works, elections center, fairgrounds, and other crucial public locations throughout the county.

WHY VERKADA?

A few things caught my attention: their robust warranty, consistently updated software, and the impressive capabilities of their command software.

HOW DID PINE COVE CONSULTING ASSIST YOU IN THIS PROJECT?

Pine Cove was incredibly efficient, promptly providing quotes for budgeting purposes. What stood out was their personal touch. For instance, Kyle visited us onsite, allowing us to put a face to the name, deepening our relationship.

HOW HAS VERKADA IMPROVED YOUR SECURITY RESPONSES?

With Verkada, we can quickly identify and address security incidents. Before its integration, we often felt in the dark regarding certain situations. Now, with added viewing stations and our live security personnel, there's a significant increase in our ability to provide immediate responses.

ANY ADVICE YOU'D OFFER TO OTHER COUNTIES CONSIDERING SIMILAR UPGRADES?

If you're thinking of upgrading, prioritize user-friendliness and cloud capabilities. Verkada is an excellent choice, offering features like facial recognition, effortless video sharing, and video archiving. Plus, there's no need for on-site storage.



ANDY NELSON

Security Systems Admin

"Like many counties, the safety concerns around our courthouse were escalating. This emphasized the need for enhanced security solutions."